



Banned Methods of Persuasion: How to Covertly Convince, Influence, Persuade, and Negotiate with Anyone to Get Them to Do What You Want

Daniel Smith

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It is a question as old as man: How do I get others to do what I want? How do I bend the will of the people around me to the point where it is more in line with my deepest hopes and desires? And most importantly, how do I do it in such a way that no one is even aware that I've done anything at all? Human psychology, empathy, perception, common sense, secrecy, and graft: these are the topics that author Daniel Smith will discuss in his book on persuasion, in which he seeks to answer these and other age-old questions about influencing and persuading others. In his book entitled *Banned Methods of Persuasion*, the author provides an in-depth guide to the many techniques and methods for becoming the grey eminence you were always meant to be. Whether it is high stakes political intrigue, office diplomacy, manipulating those who seek to take advantage of you, or even just getting a date, this book explains critical points of human interaction in easy to understand, casual language. Some of the information found within may be hard to handle - controversial even - but with detailed study of our time-honored methods, even the shiest and most withdrawn person may find themselves in an increasingly powerful social position. Knowledge awaits!

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