



# Hiring in Good Times and Bad: A Comprehensive Guide to Entry-Level Staffing

*T. Scott McTague*

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## **Hiring in Good Times and Bad: A Comprehensive Guide to Entry-Level Staffing** T. Scott McTague

An unpleasant side effect of a robust economy is the struggle to find, hire, and retain entry-level employees. Companies must reevaluate and dramatically upgrade their entry-level recruiting and hiring practices, and develop retention strategies. McTague and his consulting partner, Batrus Hollweg Inc., draw upon their long experience with top drawer clients to give corporate decision and policy makers and their staffs the tools they need to find and keep the right people. Their book is an innovative, complete resource for organizations of any size in all industries.

Among the topics that McTague discusses are the best practices in staffing entry-level employees, such as the proper methodology for creating and conducting interviews, how to research and implement employment tests, and what the legal requirements are for recruiting and hiring. McTague shows how the book's advice is good for a wide spectrum of industries--financial, food service, hospitality, manufacturing, technology, telecommunications, and transportation. Of special importance is its guidance on legal matters; how staffing impacts productivity, customer service, and teamwork; and how a successful hiring policy will affect the organization's bottom line, or on other ways it may be evaluated. The book is an innovative, complete resource for organizations of any size in all industries. In it you'll find the cutting-edge methods and systems essential to getting good entry-level people and keeping them.

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