

Negotiating and Drafting Contract Boilerplate

Tina L. Stark



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Lawyers use the term "boilerplate" to refer to the provisions at a contract's end—choice of law, notice, arbitration, assignments, etc. Costly problems arise when drafters ignore the subtleties of these provisions. This remarkable book gives you new insights into language you've seen countless times. Written by expert practitioners and incorporating the latest case law, the book covers over 20 provisions. For each provision, it explains the law and parses the provision in detail, including variations. You'll never look at a contract the same way again.

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